

Bringing a world of solutions to the
Corporate Sector



Investing in people

AIIM EduSys Private Limited

OUR SERVICES

Having been a part of the corporate world, we understand how important it is for an organisation to get multiple services from one vendor than having multiple vendors. With this guiding principle, we endeavour to provide a complete range of valuable training, personnel and related services to meet your different requirements. With us, you can be assured of a high grade of work & timely delivery. A brief of our services is given below.

PROFESSIONALLY TRAINED PERSONNEL

Qualified and capable human resources is the back bone of any organisation. In service industries, they also account for a major component of cost for a company. Apart from the salaries, there are significant costs in hiring and training employees. Hence companies are on the lookout for professionally trained personnel. If the employees have good knowledge and understanding of their responsibilities, less effort and time is required to make them productive, which directly improves the efficiency and profitability of the organisation.

AIIM has extensive contacts with reputed educational institutions and also an in-house database of graduates & post graduates, with & without work experience and fresh MBAs.



We also conduct Career Programs which impart relevant and practical knowledge of different domains to our students and prepare them to take up different roles and responsibilities in these sectors. Hence we are in a position to meet your requirement of trained and qualified personnel. Many large and reputed banks and financial services organisations have been sourcing their candidates from us.

We can provide turnkey personnel solutions in terms of sourcing of candidates, HR processes and customised induction training programs.

CONSULTING

AIIM has a team of experts to address the specific needs in terms of consulting requirements of corporates. With rich and comprehensive domain knowledge, we will strive to provide the perfect solution to your specific challenges. Consulting projects can be taken up as standalone assignments or on a "Build-Operate-Transfer" model. Whatever the requirement, we will come up with an effective solution.



CONTENT DEVELOPMENT

Good content is a prerequisite for learning & development. Well developed content can enhance the knowledge and skills of the trainees. Having been very closely associated with the corporate sector for many years and having trained both sales & operation teams, we have the required understanding, capability and resources to develop customised content. Apart from domain experts, our content development team also includes experts in professional and behavioural skills. As a result, we can offer a 360° content development solution.



TRAINING SOLUTIONS

With proven expertise in program delivery and content development, AIIM can provide customised training solutions to corporates for both Domain specific & Soft Skills training requirements. With our experienced and rich pool of trainers and training infrastructure, we can economically cater to very specific training needs. We work closely with the relevant functional teams at organisations to prepare comprehensive training solutions which will be implemented by us. With our services, you will be able to provide 'best in the field' training to your employees and associates at a reasonable cost.

The AIIM Advantage

- ▶ An experienced pool of trainers.
- ▶ Comprehensive range of domain, non domain & soft skill topics.
- ▶ Ready content and customised content development options.
- ▶ Good quality training facility at convenient locations.
- ▶ Flexible durations from half day to multiple days.
- ▶ Comprehensive and economical services.

Facilities offered

Our comprehensive training facilities for every corporate training program include :

- ▶ A suitable, comfortable, well-appointed venue
- ▶ Experienced pool of trainers
- ▶ Relevant courseware, stationary
- ▶ Lunch & refreshments for the participants
- ▶ End-to-end arrangements for outbound/offsite training programs.

All these facilities are offered at attractive rates.

Domain Specific Topics

Competitive markets and regulatory guidelines have forced companies to keep a tight control over their costs. Yet, appropriate training and coaching of employees is vital for the success of any business. Hence, more and more organisations prefer to engage the services of specialist training service providers who can economically cater to multiple training requirements. It is this thought process of organisations that has defined our services.

Senior and well experienced trainers from different domain are empanelled with us. As a result we have extensive content development and delivery capabilities across various sectors.

Soft Skills and Behavioural Topics

Most organisations agree that well trained employees are highly productive employees. Apart from domain related & functional training, it is essential to periodically update their non domain related skills. Skills like personal interaction, leadership, team management, relationship management are crucial and these equip them to grow individually & professionally. Keeping this in mind, we provide Corporate Training Services aimed at imparting soft skills and behavioural training to your employees.

Outbound Training Programs

Outdoor or offsite training programs are tried and tested methods used for team-building and leadership development. A customized outbound corporate training program can address organizational issues as well and create positive change in participants. These programs can help teams in the areas of communication, resource allocation and utilization, trust building, problem solving. It can result in a better understanding of self and team-mates, enhanced self-worth, greater trust, better communication and overall, more effective team-working.

We conduct outbound training programs in scenic & convenient locations. Participants are guided through a series of activities that are fun, engaging, adventurous and challenging which are facilitated by trainers specialised in experiential training who relate the learning to the individual & organizational effectiveness.



ABOUT AIIM EduSys Pvt. Ltd. (AIIM)

Managed by a team of professionals with years of rich experience in the corporate sector, this academy is dedicated to promoting high standards of performance in the industry.

The management team is supported by a robust Advisory Board, whose members are renowned names from the corporate sector and education fields. With their technical and professional expertise combined with valuable experience, they have made significant contributions in enriching our offerings. With personal experience and expertise at all levels including senior levels and in different segments of the corporate sector, the team is eminently qualified to provide appropriate solutions to both aspiring professionals as well as the industry.

We believe that the industry has infinite opportunities and we can help you take maximum advantage of the same. We strive to set enviable benchmarks and endeavour to deliver beyond them.

MANAGEMENT TEAM

Mr. Sumeet Lal

Managing Director & Founder

Mr. A. Preeteesh

Executive Director - Academic Excellence

Mr. Tanuj Poddar

Executive Director - Career Eminence

ADVISORY BOARD

Mr. M. Sanjaya

Ex General Manager, Reserve Bank of India

Mr. S. Suryanarayanan

Ex Chief General Manager, IDBI

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